

GRADIENT INVESTMENTS DESIGNED INCOME PORTFOLIO

MONTHLY PAYMENT OFFERINGS

The objective of the Gradient Investments Designed Income Portfolio — Monthly Payment offerings is to create recurring income via coupon payments. The monthly structure of the payments is designed to provide a similar payment stream to what was achieved during an investor's working years. These coupon payments are subject to a pre-defined set of parameters that provide the stated income objective while also setting the pre-defined levels of protection.

STRUCTURED NOTES

The Gradient Investments Designed Income Portfolio — Monthly Payment offerings invests clients in structured notes to provide a pre-determined and defined set of outcomes. Structured notes are:

- Issued by financial institutions
- Backed by the credit of the underwriter
- Subject to potential investment loss
- Linked to the performance of a reference asset/index
- Typically issued with a fixed maturity date
- Not actively traded on security exchanges

Source: https://www.sec.gov/oiea/investor-alerts-bulletins/ib_structurednotes#:~:text=What%20are%20Structured%20Notes%3F,%2C%20and%2For%20foreign%20currencies.

The Designed Income Portfolio — Monthly Payment offerings utilize structured notes to design and customize offerings that provide contingent monthly payments that are based on the stated coupon rate. Annualized yield from the coupon payments will depend on a number of parameters, including:

- Index or indices used
- Length to maturity
- Call features

- Level and type of protection
- Coupon contingencies
- Payment frequency

The Designed Income Portfolio — Monthly Payment offerings are built for investors who want a recurring, monthly income stream based on a pre-defined set of parameters. These offerings will provide a monthly payment contingent upon the pre-defined protection levels. The offering will also have a stated maturity and a pre-defined level of principal protection but carries incremental risks including potential loss of principal at maturity. Gradient Investments will offer notes that state the annualized coupon yield while clearly defining the contingencies around coupon payments and principal protection levels at maturity.

EXAMPLE OF A DESIGNED INCOME OFFERING

Index	S&P 500
Maturity	3 years
Call Provision	Non-callable
Coupon Frequency	Monthly

Principal Barrier	40% principal barrier	
Coupon Barrier	40% coupon barrier	
Underwriter	Competitive bid	
Coupon	5% annualized	

Determination of Coupon Payments:

- Coupons are paid periodically in cash according to the payment frequency
- A coupon barrier is the level at which coupons will be paid (at or above the level) or forfeited (below the level)
- Coupon payments are **forfeited** if the value of the index is below the coupon barrier level on the payment date
- Each coupon payment is an independent event. Payments are made or forfeited each payment date based upon the pre-defined parameters

Determination of Return of Principal at maturity:

- A principal buffer or barrier is the level at which full principal will be returned (at or above the level) or begin to participate in loss (below the level)
- If the index value **ends below** the buffer or barrier level:
 - o Buffer offering: The investor participates one for one in loss beyond the buffer level
 - o Barrier offering: The investor experiences the full amount of performance loss of the index

Call features: The Designed Income Portfolio — Monthly Payment offerings may be called prior to maturity

- This can be automatic (auto callable) or at the discretion of the underwriter (underwriter callable)
- Offerings can be called on coupon payment dates after a pre-determined period
- · If called, investors are paid the current cash coupon and full principal is returned

Upon either maturity or an offering being called, proceeds will go to cash and placed in the investor account. Proceeds will NOT be automatically reinvested as market conditions are subject to change.

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Principal Payment Example 35% If index price return is at or above Principal Barrier (-40%) Full Principal is Returned at Maturity 5% -5% -5% Below Principal Barrier before maturity Does NOT affect principal outcome 1 2 3 4 5 6 7 8 9 10 11 12 Monthly Coupon Payments

Coupon Payment Example 35% Return from Initial Value If index price return is at or above Coupon 25% Barrier (-40%), Coupon Payment is Received 15% 15% Index Price -25% 2 3 5 6 10 **Monthly Coupon Payments**

For illustration purposes only. Illustration returns are gross of all Advisor and Investment Management fees. Terms and outcomes subject to change. These numbers are not meant to predict your individual results which could be better or worse. Investing involves risk including the possible loss of principal, and past performance is no guarantee of future returns. This information should not be used as the sole basis for making an investment decision.

RISKS

The Designed Income Portfolio offerings carry three types of risk to the investor. These are:

- Coupon payment risk: The potential for loss of cash payments due to index values falling below pre-determined levels
- Principal return risk: At maturity only, the risk of principal loss may occur due to index values falling below pre-determined levels
- Underwriter credit risk: Offerings are backed by the credit of the issuing financial institution. Failure to satisfy contractual obligations could lead to principal loss

SUMMARY

The Designed Income Portfolio — Monthly Payment offerings are a customized set of structured note offerings intended to deliver a recurring monthly income stream. These offerings are issued by investment grade underwriters who are some of the world's largest financial institutions. Cash coupons are paid periodically based upon pre-determined parameters and taxed as ordinary income in taxable accounts. Offerings are constructed as a point-to-point solution but can be liquidated intra-period if necessary. Offerings that mature (or are called) will return principal based on pre-determined criteria and will be paid in cash.

Please consult your independent investment advisor before making any investment decisions. The information herein is for informational purposes only and should not be used as the sole basis for making an investment decision. Investing involves risk including the potential loss of principal. For more information, please request a copy of Gradient Investments' ADV Part 2A. Gradient Investments, LLC is an SEC Registered Investment Advisor.



